

FY12 Life premiums by country and business line<sup>(1)</sup>

(Euro mln)	Savings and pension		Protection		Unit/Index linked		Total	
	GDP	YoY % increase <sup>(2)</sup>	GDP	YoY % increase <sup>(2)</sup>	GDP	YoY % increase <sup>(2)</sup>	GDP	YoY % increase <sup>(2)</sup>
Italy	11,624	+1.0%	222	+7.1%	515	-14.7%	<b>12,360</b>	+0.3%
France	6,564	+6.5%	1,745	-1.0%	912	-27.6%	<b>9,221</b>	+0.4%
Germany	6,909	+14.5%	4,103	+1.0%	3,298	-4.1%	<b>14,309</b>	+5.7%
CEE	1,019	+3.3%	244	+11.4%	428	-2.0%	<b>1,691</b>	+2.9%
RoE	2,338	+5.3%	824	+11.0%	2,639	+0.7%	<b>5,801</b>	+3.9%
<i>Of which:</i>								
<i>Spain</i>	988	+16.2%	185	-1.1%	9	-32.6%	<b>1,183</b>	+12.5%
<i>Austria</i>	627	-5.0%	248	+2.8%	252	-8.8%	<b>1,127</b>	-4.3%
<i>Switzerland</i>	189	+9.7%	134	+14.2%	834	-0.5%	<b>1,157</b>	+2.6%
RoW	1,192	+8.0%	631	+18.2%	53	+16.9%	<b>1,876</b>	+11.5%
<b>Total Life gross direct premiums</b>	<b>29,645</b>	<b>+5.8%</b>	<b>7,768</b>	<b>+3.2%</b>	<b>7,844</b>	<b>-6.7%</b>	<b>45,258</b>	<b>+3.0%</b>

(1) Including investment contracts

(2) On like for like basis with constant exchange rates