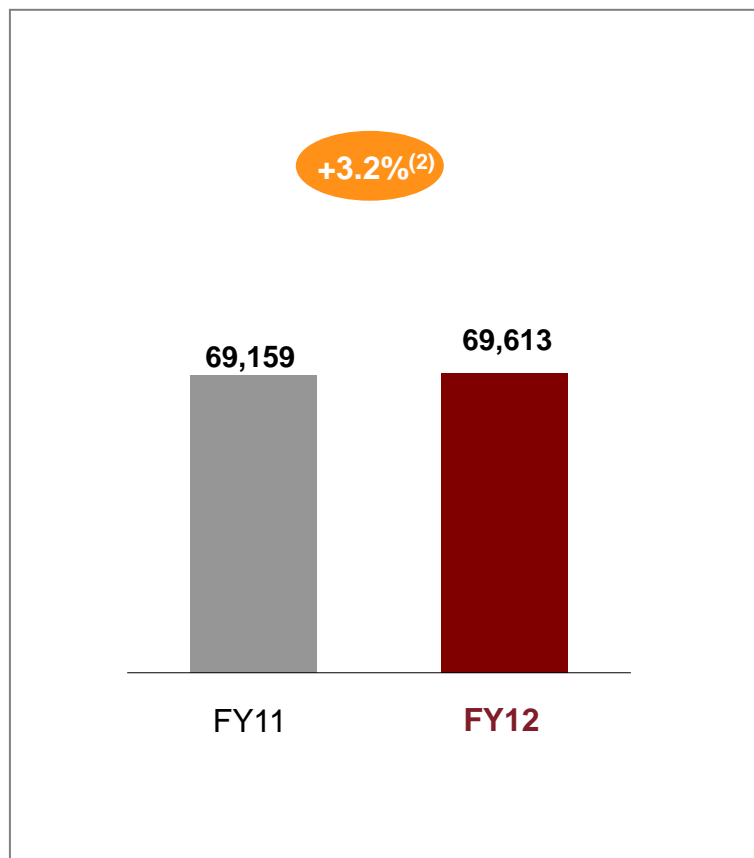


## Revenue development by segment

## Gross written premiums (Euro m)



(1) Including investment contracts (Euro 3,667 m in FY12, 3,187 m in FY11)

(2) On like for like basis

(Euro m)

	FY11	FY12	Like for like Δ
<b>Gross written premiums</b>	<b>69,159</b>	<b>69,613</b>	<b>+3.2%</b>
Life <sup>(1)</sup>	46,394	46,810	+3.1%
P&C	22,765	22,803	+3.3%

