

## Other information

### Significant financial instruments assets risks

#### Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Fair value of financial asset is determined as follows.

In the case of financial assets quoted in active markets, the fair value is their bid price at the end of the trading day.

If the market of a financial instrument is not active, the fair value should be determined using valuation techniques.

A non active market is usually characterized by either none or significantly reduced transactions, high price volatility, and wide bid-ask spreads.

The valuation techniques should mainly use, if available, prices in recent transactions carried out in a normal market.

In case no recent transactions and instruments with similar characteristics are observable, discounted cash flow techniques are used.

Furthermore IFRS 7 requires to classify the categories of financial instruments measured at fair value - available for sale, financial assets at fair value through profit or loss, and financial liabilities at fair value through profit or loss.

- Level 1 - quoted prices (unadjusted) in active markets for identical financial instruments;
- Level 2 - inputs other than those included within level 1, but observable for assets or liabilities, both directly or indirectly, from active markets;
- Level 3 - inputs concerning assets or liabilities which are not derived from observable market data.

This additional information required by IFRS 7 are given in the other information of the notes.

#### Derivatives? accounting

Derivatives are financial instruments or other contracts with the following characteristics:

- their value changes in response to the change in interest rate, security price, commodity price, foreign exchange rate, or other market prices;
- they require no initial net investment or, if necessary, an initial net investment that is smaller than one would expect to receive or pay in the future;
- they are settled at a future date.

Derivatives, not accounted for as hedging instruments, are classified as at fair value through profit or loss.

In relation to the issue of some subordinated liabilities, the Group hedged the interest expense rates and GBP/USD exchange rate.

According to this accounting model the portion of the gain or loss on the hedging instrument that is determined to be effective is recognized in profit or loss.

When the hedging instrument expires or is sold, or the hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss is recognized in profit or loss.

Further the Group set cash flow hedges on forecast refinancing operations of subordinated liabilities that are accounted for as cash flow hedges.

Hedges of a net investment in a foreign operation are accounted for similarly to cash flow hedges: the effective portion is recognized in equity and the ineffective portion is recognized in profit or loss.

#### Impairment losses on financial assets

As for financial assets, except investments at fair value through profit or loss, IAS 39 is applied whether there is objective evidence of impairment.

Evidence of impairment includes, for example, significant financial difficulties of the issuer, its default or delinquency in interest or principal payments, or a significant increase in credit risk.

The recognition of an impairment follows a complex analysis in order to conclude whether there are conditions indicating that the carrying amount of the asset exceeds its recoverable amount.

In fourth quarter 2012 the Group improved the definition of impairment losses. The threshold of significance was lowered from 10% to 5% of the carrying amount.

In particular, the thresholds redefinition was made to consider the changed economic and financial context. In the fourth quarter 2012 the Group improved the definition of impairment losses.

The normalization of market conditions led to a general reduction in the volatility of the reference financial market. The normalization of market conditions led to a general reduction in the volatility of the reference financial market.

Notable improvement of methodology described above compared to what would have happened in a normal market.

The definition of "prolonged" decline in fair value did not change (continuous loss for 36 months).

If an investment has been impaired in previous periods, further impairments are automatically considered prolonged.

If there is objective evidence of impairment the loss is measured as follows:

- on financial assets at amortized cost, as the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the asset's original effective interest rate;
- on available for sale financial assets, as the difference between the cost and the fair value at the measurement date.

Any next, reversal of impairment to the value before recording losses are recognized respectively: in the profit or loss for financial assets at amortized cost and in equity for available for sale financial assets.

#### Use of estimates

The preparation of financial statements compliant to IFRS requires the Group to make estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses.

- insurance provisions for life and non-life segment;
- financial instruments measured at fair value;
- the analyzes in order to identify durable impairments on intangible assets (e.g. goodwill) booked in balance sheet;
- deferred acquisition costs and value of business acquired;
- deferred and anticipated taxes;
- defined benefit plan obligation;
- share-based payments.

Estimates are periodically reviewed and are based on key management's best knowledge of current facts and circumstances.

Further information on process used to determine assumptions affecting the above mentioned items and the measurement of the same is provided in the notes.

#### Share based payments

The stock option plans granted by the Board are share based payments to compensate officers and employees for their services.

The cost is charged to the profit and loss account and, as a counter-entry, to equity during the vesting period, based on the fair value of the equity instrument at the grant date.

The charge or credit to the profit or loss for a period represents the change in cumulative expense recognised for the period.

No expense is recognised for awards that do not ultimately vest, except for equity-settled transactions for which the expense is recognised over the vesting period, as the liability or asset is recognised at the grant date based on the fair value of the equity instrument.

When the terms of an equity-settled award are modified, the minimum expense recognised is the expense had the original terms been applied.

When an equity-settled award is cancelled, it is treated as if it vested on the date of cancellation, and any expense is recognized. The dilutive effect of outstanding options is reflected as additional share dilution in the computation of diluted earnings per share.

Segment reporting

According to IFRS 8, the disclosure about operating segments of the Group is consistent with the evidence reviewed by management. The Generali Group identifies three main business segments worldwide:

- non-life segment, which includes non-life insurance activities;
- life segment, which includes life insurance activities;
- financial segment, which includes banking and asset management activities.

Following the revisitation of the segment reporting in order to improve the understanding of the operating performance, Assets, liabilities, income and expenses of each segment are presented in the appendix to the notes, prepared in accordance with IFRS 8.

Segment data come from a separate consolidation of the figures of subsidiaries and associated companies in each segment. In this context, the Generali Group adopts a management approach on segment reporting, characterized by the elimination of inter-segment transactions.

In detail, this approach presents the following main changes:

- for non-life and financial segment companies it involves elimination of participations in and loans to companies of other segments;
- for non-life and financial segment companies it involves elimination of realized gains and losses on inter-segment transactions;
- for life segment companies it involves elimination of participations in and loans to companies of other segments.

Furthermore, inter-segment loans and related interest expenses are eliminated directly in each segment. The abovementioned approach reduces consolidation adjustments, that are mainly composed by participations in and loans to companies of other segments.

Information on financial and insurance risks

In accordance with IFRS 7 and IFRS 4, the information which enables the users to evaluate the significance of the risks is provided. In this section the Group provides with qualitative and quantitative information about exposure to credit, liquidity and market risks.

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